



• SALES • RENTALS • STAGING

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December 31, 1996

To Whom It May Concern

Subject: Murray Warren and The Warren Group

Our company has experienced remarkable growth in the last year, and Murray Warren has become an important part of our sales team. Murray has recently set up our telemarketing program, which included finding and training our telemarketing personnel. If you can't hire Murray as a salesperson, the next best thing is to hire a salesperson whom Murray has trained. He's managed to package the enthusiasm and energy that is so evident in his own personality, and to pass it on to his hand-picked recruits. We've had great results and we attribute much of it to Murray Warren's telemarketing program.

Murray has also been instrumental in staffing our Sales Team. As a young and very busy company, we found it daunting to advertise, interview and choose new sales people, while still maintaining our service to our clients. Murray took care of all these tasks. He narrowed down the resumes to a manageable pile; he interviewed many candidates, and presented us with his top three picks. The results of the our new "Warren Group Recruit" have been outstanding. Murray knows sales and Murray knows salespeople.

Our experience with Murray Warren and the Warren Group has been more than satisfactory. We would readily recommend his services to any expanding company.

Sincerely,

A handwritten signature in black ink, appearing to read "Kathy Ritter", written over a horizontal line.

Kathy Ritter
Sales Manager